



# Foxhall Square

Tenant Representation Lease Renewal

Transwestern was retained by Foxhall Medicine, a premier Cardiology and Internal Medicine group in Washington, DC. With their lease expiration looming in the next 24 months, they needed to determine the best course regarding the real estate needs for both the practice and their patients.

Thorough discussions of the long-term plans for Foxhall Medicine ensured, which resulted in a detailed review of alternative locations and an analysis of the current market environment. It was determined that the best option for the practice and its patients was to remain in the existing location.

With this decision in mind, Transwestern's Mid-Atlantic Healthcare Advisory team successfully negotiated a long-term renewal with the Landlord. This was achieved by leveraging alternative options and using market knowledge to ensure Foxhall Medicine received the best possible terms for their continued comfort and success.

"Through detailed strategic planning, our team was able to ensure that Foxhall Medicine received the best terms for a renewal at their existing location, which was ideal for meeting the patients' needs and the growth of its practice."

Joe McCormick  
Senior Vice President  
Transwestern